

**Sent:** Saturday, August 19, 2006 12:33 PM  
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**Subject:** Docket # FV-06-311

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I'm Glenn Heier VP for the Ginseng and Herb Cooperative. In the past two years I've had the opportunity too travel to China a number of times, in search of distributors for our Wisconsin Ginseng. One question that always arises is "how do we know we'll receive consistency in the grades of ginseng? Everyone has a different opinion on grading.

After giving a demonstration to a pharmaceutical company, of how the USDA Standards grading system works for ginseng, having a category for each size, weighing fiber and prong separately, deducting for culms. They were more than satisfied with the process. In fact they commented that China should adopt these standards also.

Because of these findings the Ginseng and Herb Cooperative Directors unanimously approve of the USDA Standards for Ginseng and recommend they be accepted.

Glenn Heier VP  
Ginseng and Herb Cooperative